Goldman Sachs

Goldman Sachs Global Banking & Markets

EMEA Cleared OTC Derivatives

Goldman Sachs International and Goldman Sachs Bank Europe SE Client Onboarding Process

Prime Services

December 2022

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> GS will provide you with a dedicated onboarding manager to guide and support you through the onboarding process.

Estimated Timeframe	
New Client	8 weeks (minimum)

	Detailed Tasks
Commercial terms discussion	GS to propose, discuss and review commercial terms with client
	GS to carry out due diligence and send onboarding pack to client
	GS to arrange kick off meeting / conference call with client
Due Diligence, Legal and Onboarding Materials ¹	 Generally, the onboarding pack includes: Legal documentation comprised of a Client Cleared OTC Derivatives Addendum supplementing either an ISDA Master Agreement or Listed Derivatives Terms of Business Know Your Client (KYC) and Anti-Money Laundering documentation Other ancillary documentation
	Client to review, complete and furnish documents / requirements in the onboarding pack
	GS to review if any further materials or follow-up is required
	GS and client to begin work on operational setup (e.g. margin preferences, booking and allocation)
Operational Setup	Once the legal documentation is executed, Client and GS to complete other operational middleware setup

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Estimated Timeframe	
Ν	ew Client 8 weeks (minimum)
	Detailed Tasks (continued)
	GS to provide access to the GS web application portal and demo* (Optional)
Technical Setup	GS to complete standard report setup Client and GS to discuss and complete other technical setups such as tools for effecting of margin payments and reconciliation of clients positions (Optional)
Testing (Optional)	GS and client to complete optional testing cycle (test items can include, for example, margin transfers, trade flow, trade netting, reporting)
Account Activation	GS to activate client clearing accounts

Note: The onboarding process applies to prospective clients looking to document with Goldman Sachs International or Goldman Sachs Bank Europe *Clients can opt for access to our client portal and reporting suite. Technical infrastructure will need to be setup.

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