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Goldman Sachs Reports First Quarter Earnings Per Common Share of \$18.60

"We have been working hard alongside our clients in preparation for a world beyond the pandemic and a more stable economic environment. Our businesses remain very well positioned to help our clients reposition for the recovery, and that strength is reflected in the record revenues and earnings achieved this quarter. I am proud of our people for the performance they've delivered for clients over the past year under challenging conditions, and pleased that our client-centric strategy continues to drive additional value for our shareholders."

- David M. Solomon, Chairman and Chief Executive Officer

Financial Summary

Net Revenues

\$17.70 billion

Net Earnings

\$6.84 billion

EPS

\$18.60

Annualized ROE¹

31.0%

Annualized ROTE¹

32.9%

Book Value Per Share

\$250.81

NEW YORK, April 14, 2021 – The Goldman Sachs Group, Inc. (NYSE: GS) today reported net revenues of \$17.70 billion and net earnings of \$6.84 billion for the first quarter ended March 31, 2021.

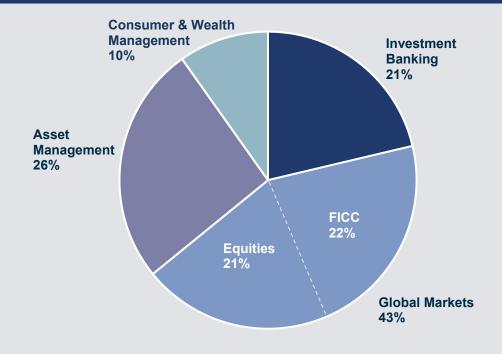
Diluted earnings per common share (EPS) was \$18.60 for the first quarter of 2021 compared with \$3.11 for the first quarter of 2020 and \$12.08 for the fourth quarter of 2020.

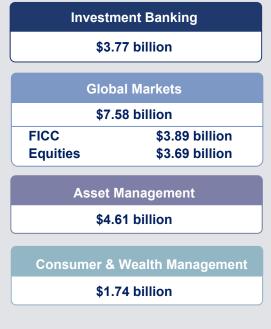
Annualized return on average common shareholders' equity (ROE)¹ was 31.0% and annualized return on average tangible common shareholders' equity (ROTE)¹ was 32.9% for the first quarter of 2021.

Highlights

- The firm's results reflected record quarterly net revenues of \$17.70 billion, more than double the amount in the first quarter of 2020, record quarterly net earnings of \$6.84 billion and record quarterly diluted EPS of \$18.60. Annualized ROE¹ of 31.0% was the highest quarterly ROE since 2009.
- Investment Banking generated record quarterly net revenues of \$3.77 billion, including record Equity underwriting net revenues and strong net revenues in Financial advisory and Debt underwriting. The backlog² ended the quarter at a record level.
- The firm retained its #1 rankings in worldwide announced and completed mergers and acquisitions, worldwide equity and equity-related offerings and common stock offerings for the year-to-date³.
- Global Markets generated quarterly net revenues of \$7.58 billion, 47% higher than the first quarter of 2020, and its highest quarterly net
 revenues since 2010, reflecting the second highest quarterly net revenues in Equities and strong net revenues in Fixed Income, Currency
 and Commodities (FICC).
- Asset Management generated record quarterly net revenues of \$4.61 billion, reflecting record net revenues from Equity investments.
- Consumer & Wealth Management generated record quarterly net revenues of \$1.74 billion, reflecting continued growth in both Wealth management and Consumer banking net revenues.
- Firmwide assets under supervision^{2,4} increased \$59 billion during the quarter, including long-term net inflows of \$37 billion, to a record \$2.20 trillion. Firmwide Management and other fees were \$1.77 billion for the first quarter of 2021.
- Book value per common share increased by 6.2% during the guarter to \$250.81.
- The firm returned \$3.15 billion of capital to common shareholders during the quarter, including \$2.70 billion of share repurchases and \$448 million of common stock dividends.

Quarterly Net Revenue Mix by Segment





Net Revenues

Net revenues were \$17.70 billion for the first quarter of 2021, 102% higher than the first quarter of 2020 and 51% higher than the fourth quarter of 2020. The increase compared with the first quarter of 2020 reflected higher net revenues across all segments, including significant increases in Asset Management, Global Markets and Investment Banking.

Net Revenues

\$17.70 billion

-Investment Banking-

Net revenues in Investment Banking were \$3.77 billion for the first quarter of 2021, 73% higher than the first guarter of 2020 and 44% higher than the fourth guarter of 2020. The increase compared with the first quarter of 2020 reflected significantly higher net revenues in both Underwriting and Financial advisory, partially offset by significantly lower net revenues in Corporate lending.

The increase in Underwriting net revenues was due to significantly higher net revenues in both Equity underwriting, primarily driven by strong initial public offerings activity, and Debt underwriting, primarily reflecting higher net revenues from leveraged finance and asset-backed activity. The increase in Financial advisory net revenues reflected a significant increase in completed mergers and acquisitions transactions. The decrease in Corporate lending net revenues reflected significantly lower net revenues from relationship lending activities as the prior year period included net gains from the impact of widening credit spreads on hedges.

The firm's backlog² increased compared with the end of 2020.

Investment Banking

\$3.77 billion

Financial Advisory Underwriting Corporate Lending

\$1.12 billion \$2.45 billion \$205 million

Global Markets-

Net revenues in Global Markets were \$7.58 billion for the first guarter of 2021, 47% higher than the first quarter of 2020 and 78% higher than the fourth quarter of 2020.

Net revenues in FICC were \$3.89 billion, 31% higher than the first quarter of 2020, due to significantly higher net revenues in FICC intermediation, reflecting significantly higher net revenues in mortgages and interest rate products and, to a lesser extent, commodities and credit products, partially offset by significantly lower net revenues in currencies. Net revenues in FICC financing were essentially unchanged.

Net revenues in Equities were \$3.69 billion, 68% higher than the first guarter of 2020, due to significantly higher net revenues in both Equities intermediation, reflecting significantly higher net revenues in both derivatives and cash products, and Equities financing, reflecting improved market conditions and increased activity (including higher average customer balances in the Prime business).

Global Markets

\$7.58 billion

FICC Intermediation FICC Financing FICC

\$3.45 billion \$442 million \$3.89 billion

Equities Intermediation \$2.59 billion **Equities Financing Equities**

\$1.10 billion \$3.69 billion

-Asset Management

Net revenues in Asset Management were \$4.61 billion for the first quarter of 2021, compared with \$(96) million for the first quarter of 2020 and \$3.21 billion for the fourth quarter of 2020. The increase compared with the first quarter of 2020 primarily reflected strong net revenues in Equity investments and Lending and debt investments, compared with net losses in the prior year period due to a challenging operating environment. In addition, Management and other fees were higher, while Incentive fees were significantly lower.

Equity investments net revenues reflected significantly higher net gains from investments in private equities and net gains from investments in public equities compared with net losses in the prior year period. Lending and debt investments net revenues included net gains, reflecting tighter corporate credit spreads during the quarter, compared with significant net losses in the prior year period. The increase in Management and other fees reflected the impact of higher average assets under supervision, partially offset by fee waivers on money market funds. The decrease in Incentive fees was due to a strong prior year period.

Asset Management							
\$4.61 billion							
Management and							
Other Fees	\$693 million						
Incentive Fees	\$ 42 million						
Equity Investments	\$3.12 billion						
Lending and Debt Investments	\$759 million						

-Consumer & Wealth Management-

Net revenues in Consumer & Wealth Management were \$1.74 billion for the first quarter of 2021, 16% higher than the first quarter of 2020 and 5% higher than the fourth quarter of 2020.

Net revenues in Wealth management were \$1.37 billion, 13% higher than the first quarter of 2020, primarily due to higher Management and other fees, reflecting the impact of higher average assets under supervision. Net revenues in Private banking and lending were higher, primarily reflecting higher net interest income from lending, while Incentive fees were lower.

Net revenues in Consumer banking were \$371 million, 32% higher than the first quarter of 2020, reflecting higher credit card loan and deposit balances.

Consumer &							
Wealth Management							
\$1.74 billion							
Wealth Management	\$1.37 billion						
Consumer Banking	\$371 million						

Provision for Credit Losses

Provision for credit losses was a net benefit of \$70 million for the first quarter of 2021, compared with net provisions of \$937 million for the first quarter of 2020 and \$293 million for the fourth quarter of 2020. The first quarter of 2021 included reserve reductions on wholesale and consumer loans reflecting continued improvement in the broader economic environment following challenging conditions that began in the first quarter of 2020 as a result of the COVID-19 pandemic, partially offset by portfolio growth, including provisions related to the pending acquisition of the General Motors co-branded credit card portfolio.

The firm's allowance for credit losses was \$4.24 billion as of March 31, 2021.

Provision for Credit Losses

\$(70) million

Operating Expenses

Operating expenses were \$9.44 billion for the first quarter of 2021, 46% higher than the first quarter of 2020 and 60% higher than the fourth quarter of 2020. The firm's efficiency ratio² for the first quarter of 2021 was 53.3%, compared with 73.9% for the first quarter of 2020.

The increase in operating expenses compared with the first quarter of 2020 was primarily due to significantly higher compensation and benefits expenses (reflecting strong performance). Transaction based expenses were significantly higher (reflecting an increase in activity levels) and technology expenses were higher, partially offset by lower net provisions for litigation and regulatory proceedings, lower travel and entertainment expenses (included in market development expenses), and lower expenses related to consolidated investments (including impairments).

Net provisions for litigation and regulatory proceedings for the first quarter of 2021 were \$74 million compared with \$184 million for the first quarter of 2020.

Headcount was essentially unchanged compared with the end of 2020.

Operating Expenses

\$9.44 billion

Efficiency Ratio

53.3%

Provision for Taxes

The effective income tax rate for the first quarter of 2021 was 18.0%, down from the full year rate of 24.2% for 2020, primarily due to the impact of non-deductible litigation in 2020 and the impact of tax benefits on the settlement of employee share-based awards in the first quarter of 2021.

Effective Tax Rate

18.0%

Other Matters

- On April 13, 2021, the Board of Directors of The Goldman Sachs Group, Inc. declared a dividend of \$1.25 per common share to be paid on June 29, 2021 to common shareholders of record on June 1, 2021.
- During the quarter, the firm returned \$3.15 billion of capital to common shareholders, including \$2.70 billion of share repurchases (8.7 million shares at an average cost of \$310.04) and \$448 million of common stock dividends.²
- Global core liquid assets² averaged \$299 billion⁴ for the first quarter of 2021, compared with an average of \$298 billion for the fourth quarter of 2020.

Declared Quarterly Dividend Per Common Share

\$1.25

Common Share Repurchases

8.7 million shares for \$2.70 billion

Average GCLA

\$299 billion

The Goldman Sachs Group, Inc. is a leading global financial institution that delivers a broad range of financial services across investment banking, securities, investment management and consumer banking to a large and diversified client base that includes corporations, financial institutions, governments and individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

-Cautionary Note Regarding Forward-Looking Statements-

This press release contains "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements are not historical facts or statements of current conditions, but instead represent only the firm's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the firm's control. It is possible that the firm's actual results, financial condition and liquidity may differ, possibly materially, from the anticipated results, financial condition and liquidity in these forward-looking statements. For information about some of the risks and important factors that could affect the firm's future results, financial condition and liquidity, see "Risk Factors" in Part I, Item 1A of the firm's Annual Report on Form 10-K for the year ended December 31, 2020.

Information regarding the firm's assets under supervision, capital ratios, risk-weighted assets, supplementary leverage ratio, balance sheet data, global core liquid assets and VaR consists of preliminary estimates. These estimates are forward-looking statements and are subject to change, possibly materially, as the firm completes its financial statements.

Statements about the firm's investment banking transaction backlog also may constitute forward-looking statements. Such statements are subject to the risk that transactions may be modified or may not be completed at all and related net revenues may not be realized or may be materially less than expected. Important factors that could have such a result include, for underwriting transactions, a decline or weakness in general economic conditions, an outbreak of hostilities, volatility in the securities markets or an adverse development with respect to the issuer of the securities and, for financial advisory transactions, a decline in the securities markets, an inability to obtain adequate financing, an adverse development with respect to a party to the transaction or a failure to obtain a required regulatory approval. For information about other important factors that could adversely affect the firm's investment banking transactions, see "Risk Factors" in Part I, Item 1A of the firm's Annual Report on Form 10-K for the year ended December 31, 2020.

-Conference Call—

A conference call to discuss the firm's financial results, outlook and related matters will be held at 9:30 am (ET). The call will be open to the public. Members of the public who would like to listen to the conference call should dial 1-888-281-7154 (in the U.S.) or 1-706-679-5627 (outside the U.S.). The number should be dialed at least 10 minutes prior to the start of the conference call. The conference call will also be accessible as an audio webcast through the Investor Relations section of the firm's website, www.goldmansachs.com/investor-relations. There is no charge to access the call. For those unable to listen to the live broadcast, a replay will be available on the firm's website or by dialing 1-855-859-2056 (in the U.S.) or 1-404-537-3406 (outside the U.S.) passcode number 64774224 beginning approximately three hours after the event. Please direct any questions regarding obtaining access to the conference call to Goldman Sachs Investor Relations, via e-mail, at gs.investor-relations@gs.com.

Goldman Sachs Reports First Quarter 2021 Earnings Results

The Goldman Sachs Group, Inc. and Subsidiaries

Segment Net Revenues (unaudited) \$ in millions

vriting 1,569 1,115 37 iting 880 526 58 2,449 1,641 96 diging 205 (119) 44 s 3,771 2,613 2,18 RKETS diation 3,451 1,498 2,53 g 442 380 43 g 3,893 1,878 2,96 mediation 2,586 1,796 1,52 cing 1,102 591 66 3,688 2,387 2,19 s 7,581 4,265 5,16 AGEMENT and other fees 693 733 64 s 42 71 15 ments 3,120 1,770 (2 debt investments 759 637 (86		DECEMBER 31, 2020 2 % 41 67 49 N.M. 44 130 16 107	MARCH 2020				
\$	1,569 880 2,449 205 3,771 3,451 442 3,893 2,586	1, 1, (2,	,115 526 ,641 (119) ,613 ,498 380 ,878	\$	378 583 961 442 2,184 2,537 432	41 67 49 N.M. 44	
\$	1,569 880 2,449 205 3,771 3,451 442 3,893 2,586	1, 1, (2,	,115 526 ,641 (119) ,613 ,498 380 ,878	\$	378 583 961 442 2,184 2,537 432	41 67 49 N.M. 44	
	3,451 442 3,893 2,586	1, (2, 1,	526 ,641 (119) ,613 ,498 ,380 ,878		583 961 442 2,184 2,537 432	67 49 N.M. 44 130	
	2,449 205 3,771 3,451 442 3,893 2,586	1, (2, 1,	,641 (119) ,613 ,498 ,380 ,878		961 442 2,184 2,537 432	130 16	
	205 3,771 3,451 442 3,893 2,586	1,	,498 380 ,878		2,537 432	N.M. 44 130 16	
	3,451 442 3,893 2,586	1,	,498 380 ,878		2,184 2,537 432	130 16	
	3,451 442 3,893 2,586	1,	,498 380 ,878		2,537 432	130 16	
	3,893 2,586	1,	380 ,878		432	16	
	3,893 2,586	1,	380 ,878		432	16	
	3,893 2,586	1,	,878				
	2,586		•		2,969	107	
	•	1,	796				
	1,102		,130		1,528	44	
	,		591		666	86	
	3,688	2,	,387		2,194	55	
	7,581	4,	,265		5,163	78	
	693		733		640	(5)	
	42		71		154	(41)	
	3,120	1,	,770		(22)	76	
	759		637		(868)	19	
	4,614	3,	,211		(96)	44	
	1,077	1,	,035		959	4	
	26		28		69	(7)	
	264		242		182	9	
	1,367	1,	,305		1,210	5	
	371		347		282	7	
	1,738	1,	,652		1,492	5	
\$	17,704	\$ 11,	,741	\$	8,743	51	
	\$	26 264 1,367 371 1,738	26 264 1,367 1 371 1,738 1	26 28 264 242 1,367 1,305 371 347 1,738 1,652	26 28 264 242 1,367 1,305 371 347 1,738 1,652	26 28 69 264 242 182 1,367 1,305 1,210 371 347 282 1,738 1,652 1,492	26 28 69 (7) 264 242 182 9 1,367 1,305 1,210 5 371 347 282 7 1,738 1,652 1,492 5

2 %	43 %
41	315
67	51
49	155
N.M.	(54)
44	73
100	
130	36
16	2
107	31
44	69
86	65
55	68
78	47
(5)	8
(41)	(73)
76	N.M.
19	N.M.
44	N.M.
4	12
(7)	(62)
9	45
5	13
7	32
5	16
51	102
51	102

MARCH 31, 2020

Geographic Net Revenues (unaudited)² \$ in millions

\$ III Hillions	THREE MONTHS ENDED							
			DECE	MBER 31, 2020	MAF	RCH 31,		
Americas	\$	10,825	\$	7,175	\$	5,171		
EMEA		4,713		2,837		2,108		
Asia		2,166		1,729		1,464		
Total net revenues	\$	17,704	\$	11,741	\$	8,743		
Americas EMEA		61% 27%		61% 24%		59% 24%		
Asia		12%		15%		17%		
Total		100%		100%		100%		

Goldman Sachs Reports

First Quarter 2021 Earnings Results

The Goldman Sachs Group, Inc. and Subsidiaries

Consolidated Statements of Earnings (unaudited) In millions, except per share amounts and headcount

	THREE MONTHS ENDED						
	MAF	RCH 31,	DECEMBER 31,		M	ARCH 31,	
	2	021		2020		2020	
REVENUES							
Investment banking	\$	3,566	\$	2,732	\$	1,742	
Investment management		1,796		1,831		1,768	
Commissions and fees		1,073		849		1,020	
Market making		5,893		2,750		3,682	
Other principal transactions		3,894		2,169		(782)	
Total non-interest revenues		16,222		10,331		7,430	
Interest income		3,054		2,973		4,750	
Interest expense		1,572		1,563		3,437	
Net interest income		1,482		1,410		1,313	
Total net revenues		17,704		11,741		8,743	
		•		,		,	
Provision for credit losses		(70)		293		937	
OPERATING EXPENSES							
Compensation and benefits		6,043		2,479		3,235	
Transaction based		1,256		1,086		1,030	
Market development		80		89		153	
Communications and technology		375		341		321	
Depreciation and amortization		498		498		437	
Occupancy		247		254		238	
Professional fees		360		350		347	
Other expenses		578		810		697	
Total operating expenses		9,437		5,907		6,458	
Pre-tax earnings		8,337		5,541		1,348	
Provision for taxes		1,501		1,035		135	
Net earnings		6,836		4,506		1,213	
Preferred stock dividends		125		144		90	
Net earnings applicable to common shareholders	\$	6,711	\$	4,362	\$	1,123	
EARNINGS PER COMMON SHARE							
Basic ²	\$	18.80	\$	12.23	\$	3.12	
Diluted	\$	18.60	\$	12.08	\$	3.11	
AVERAGE COMMON SHARES							
Basic		356.6		356.0		358.0	
Diluted		360.9		361.0		361.1	
SELECTED DATA AT PERIOD-END							
Common shareholders' equity	\$	88,461	\$	84,729	\$	81,176	
Basic shares ²	•	352.7	•	358.8	•	355.7	
Book value per common share	\$	250.81	\$	236.15	\$	228.21	
Headcount		40,300		40,500		38,500	
<u> </u>		-,		-,		,	

% CHANGE FROM							
DECEMBER 31,	MARCH 31,						
2020	2020						
04.0/	405.0/						
31 %	105 %						
(2)	2 5						
26 114	60						
80	N.M.						
57	118						
01	110						
3	(36)						
1	(54)						
5	13						
51	102						
N.M.	N.M.						
144	87						
16	22						
(10)	(48)						
10	17						
-	14						
(3)	4						
3	4						
(29)	(17)						
60	46						
50	540						
45	518 N.M.						
52	464						
(13)	39						
54	498						
U-1	490						
54 %	503 %						
54	498						
-	-						
-	<u> </u>						
4	9						
(2)	(1)						
6	10						
	5						

Goldman Sachs Reports First Quarter 2021 Earnings Results

The Goldman Sachs Group, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets (unaudited)⁴

\$ in billions

	AS OF					
		CH 31,		MBER 31,		
400070	20	021	2020			
ASSETS						
Cash and cash equivalents	\$	191	\$	156		
Collateralized agreements		324		250		
Customer and other receivables		165		121		
Trading assets		375		394		
Investments		88		89		
Loans		121		116		
Other assets		38		37		
Total assets	\$	1,302	\$	1,163		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Deposits	\$	286	\$	260		
Collateralized financings		193		174		
Customer and other payables		224		191		
Trading liabilities		201		154		
Unsecured short-term borrowings		58		53		
Unsecured long-term borrowings		219		213		
Other liabilities		23		22		
Total liabilities		1,204		1,067		
Shareholders' equity		98		96		
Total liabilities and shareholders' equity	\$	1,302	\$	1,163		

Capital Ratios and Supplementary Leverage Ratio (unaudited)^{2,4} \$ in billions

\$ IN DIIIIONS						
	 AS OF					
	CH 31, 021	DECEMBER 3 2020				
Common equity tier 1 capital	\$ 85.2	\$	81.6			
STANDARDIZED CAPITAL RULES						
Risk-weighted assets	\$ 595	\$	554			
Common equity tier 1 capital ratio	14.3%		14.7%			
ADVANCED CAPITAL RULES						
Risk-weighted assets	\$ 630	\$	610			
Common equity tier 1 capital ratio	13.5%		13.4%			
SUPPLEMENTARY LEVERAGE RATIO						
Supplementary leverage ratio	6.5%		7.0%			

Average Daily VaR (unaudited)^{2,4} § in millions

	THREE MONTHS ENDED					
	MARCH 31, 2021		DECI	EMBER 31, 2020		
RISK CATEGORIES						
Interest rates	\$	58	\$	57		
Equity prices		51		50		
Currency rates		12		14		
Commodity prices		22		20		
Diversification effect		(54)		(57)		
Total	\$	89	\$	84		

The Goldman Sachs Group, Inc. and Subsidiaries

Assets Under Supervision (unaudited)^{2,4} § in billions

	AS OF							
		MARCH 31, 2021		DECEMBER 31, 2020		CH 31, 020		
SEGMENT								
Asset Management	\$	1,567	\$	1,530	\$	1,309		
Consumer & Wealth Management		637		615		509		
Total AUS	\$	2,204	\$	2,145	\$	1,818		
ASSET CLASS								
Alternative investments	\$	197	\$	191	\$	178		
Equity		516		475		335		
Fixed income		885		896		771		
Total long-term AUS		1,598		1,562		1,284		
Liquidity products		606		583		534		
Total AUS	\$	2,204	\$	2,145	\$	1,818		

		THI	REE MON	ITHS ENDE	D	
		CH 31,		BER 31,	MARCH 31,	
A COUT MANIA CEMENT	20	021	20	20	2	020
ASSET MANAGEMENT Beginning balance	\$	1,530	\$	1,461	\$	1,298
Net inflows / (outflows):	Þ	1,530	Ф	1,401	Ф	1,290
Alternative investments		3		3		(1)
Equity		3		(12)		(1)
Fixed income		3 16		18		7
		22		9		8
Total long-term AUS net inflows / (outflows)		22		6		66
Liquidity products Total AUS net inflows / (outflows)				15		74
Net market appreciation / (depreciation)		(14)		54		(63)
, ,	\$	· , ,	\$	* .	\$	
Ending balance	•	1,567	Ф	1,530	Ф	1,309
CONSUMER & WEALTH MANAGEMENT						
Beginning balance	\$	615	\$	575	\$	561
Net inflows / (outflows):						
Alternative investments		2		-		-
Equity		11		8		1
Fixed income		2		-		(8)
Total long-term AUS net inflows / (outflows)		15		8		(7)
Liquidity products		(6)		-		6
Total AUS net inflows / (outflows)		9		8		(1)
Net market appreciation / (depreciation)		13		32		(51)
Ending balance	\$	637	\$	615	\$	509
FIRMWIDE						
Beginning balance	\$	2,145	\$	2,036	\$	1,859
Net inflows / (outflows):						
Alternative investments		5		3		(1)
Equity		14		(4)		3
Fixed income		18		18		(1)
Total long-term AUS net inflows / (outflows)		37		17		1
Liquidity products		23		6		72
Total AUS net inflows / (outflows)		60		23		73
Net market appreciation / (depreciation)		(1)		86		(114)
Ending balance	\$	2,204	\$	2,145	\$	1,818

Footnotes

1. Annualized ROE is calculated by dividing annualized net earnings applicable to common shareholders by average monthly common shareholders' equity. Annualized ROTE is calculated by dividing annualized net earnings applicable to common shareholders by average monthly tangible common shareholders' equity (tangible common shareholders' equity is calculated as total shareholders' equity less preferred stock, goodwill and identifiable intangible assets). Management believes that ROTE is meaningful because it measures the performance of businesses consistently, whether they were acquired or developed internally, and that tangible common shareholders' equity is meaningful because it is a measure that the firm and investors use to assess capital adequacy. ROTE and tangible common shareholders' equity are non-GAAP measures and may not be comparable to similar non-GAAP measures used by other companies.

The table below presents a reconciliation of average common shareholders' equity to average tangible common shareholders' equity:

	AVERAGE	AVERAGE FOR THE	
Unaudited, \$ in millions		THREE MONTHS ENDED MARCH 31, 2021	
Total shareholders' equity	\$	96,159	
Preferred stock		(9,703)	
Common shareholders' equity		86,456	
Goodwill		(4,332)	
Identifiable intangible assets		(608)	
Tangible common shareholders' equity	\$	81,516	

2. For information about the following items, see the referenced sections in Part II, Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the firm's Annual Report on Form 10-K for the year ended December 31, 2020: (i) investment banking transaction backlog – see "Results of Operations – Investment Banking" (ii) assets under supervision – see "Results of Operations – Assets Under Supervision" (iii) efficiency ratio – see "Results of Operations – Operations – Operating Expenses" (iv) share repurchase program – see "Equity Capital Management and Regulatory Capital – Equity Capital Management" (v) global core liquid assets – see "Risk Management – Liquidity Risk Management" (vi) basic shares – see "Balance Sheet and Funding Sources – Balance Sheet Analysis and Metrics" and (vii) VaR – see "Risk Management – Market Risk Management."

For information about the following items, see the referenced sections in Part II, Item 8 "Financial Statements and Supplementary Data" in the firm's Annual Report on Form 10-K for the year ended December 31, 2020: (i) risk-based capital ratios and the supplementary leverage ratio – see Note 20 "Regulation and Capital Adequacy" (ii) geographic net revenues – see Note 25 "Business Segments" and (iii) unvested share-based awards that have non-forfeitable rights to dividends or dividend equivalents in calculating basic EPS – see Note 21 "Earnings Per Common Share."

- 3. Dealogic January 1, 2021 through March 31, 2021.
- 4. Represents a preliminary estimate for the first quarter of 2021 and may be revised in the firm's Quarterly Report on Form 10-Q for the period ended March 31, 2021.